

FALL 2019 SEMESTER SUMMARY

LET'S TALK TREO.

Newsletter for the Temple Real Estate Organization

CHEERS TO 2019, HELLO 2020.

Words from the TREO President, John Vincent

Here at TREO we strive to better your understanding of real estate, and help you find your career. We not only try and educate you on the various fields of real estate by bringing in speakers and planning workshops, but we also give you internship opportunities that may lead to your first job out of college.

We provide a fun, safe, and educational space to come and learn about how the real estate industry is growing, and how you can become a part of it. If you are looking for a Student Professional Organization that puts you, and your career first, come in and join us.



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A TRIP TO THE BIG APPLE...

Thanks to FactSet and Brookfield Asset Management

Brookfield Asset Management and FactSet welcomed TREO to their corporate offices in New York City during the Fall 2019 semester. FactSet is a financial data and software company, and Brookfield is a global asset management company. TREO members are not just Real Estate majors, so it's fun to mix in some companies that may be interesting to different members. TREO had the unique opportunity to tour the offices of each company and network. Members had the chance to be tourists for the day in NYC!



AND LINCOLN SQUARE!

Courtesy of KIMCO Realty



KIMCO Realty welcomed TREO members to visit their new multi-use real estate project. Lincoln Square at 1000 S Broad Street in Philadelphia is home to great shopping, dining options, and luxury living. Members were able to receive the grand tour from those who made this project possible, and keep it running smoothly in day-to-day operations.

Members who attended the field trip were able to network about career opportunities with KIMCO and pick their brain about the industry.

A HIGHLIGHT OF OUR SPEAKERS



JARED GRUBER

Jared Gruber is the Broker of Record and Founder of JG Real Estate. With a diverse transactional and professional background Jared helps his clients navigate the complexities of real estate transactions – sales, leasing, & property management. JG Real Estate is truly a full service real estate brokerage and is a fast growing Philadelphia based firm. Jared discussed with students the struggles of starting your own business... but also the great reward.



CHRISTIN PHILLIPS

Christin Phillips is a Senior Vice President and MAI with Appraisers & Planners Inc. Members got a chance to hear about the interesting career Christin has had as a MAI when she spoke about the Appraisal Institute. Christin shared one of her favorite projects she had the opportunity to appraise - an abandoned factory in Philadelphia. She broke down the steps she went about tackling the project, and what the development site looks like now.



ED FALKOWSKI

Ed is a Director with Cushman & Wakefield Valuation & Advisory and is an experienced MAI. Ed has spoken at TREO and Temple University events multiple times over the years to discuss appraisal and the Appraisal Institute. During our Fall semester we were lucky to have Ed on our panel of judges for one of our member workshops. Members determined the value of a new apartment building on Temple's campus, and Ed gave his professional feedback.

THE REAL ESTATE SYMPOSIUM

Real Estate Asset Optimization for Social Impact -
Innovation in "Place-Making", Social Infrastructure &
Inclusive Economic Development



Director of the Real Estate Department, Professor David J. Wilk, organized an amazing Real Estate Symposium to wrap up 2019. There were real estate professionals from all walks of the industry, both private and public. Everyone came with the same mission in mind: Place-Making. Real estate is at the forefront of developing communities, and it is our job to think about the communities development affects.

TREO members had the great opportunity to attend and absorb real-world knowledge about where the industry is going. Members got to enjoy the venue of the Four Seasons Hotel at the new Comcast Technology Center!

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